

Spring
2008



Coming April 18, 2008!!!!
Our 90th Anniversary Celebration
Please make plans to join us for
this special day!!!



*Earn Professional Development Hours at our
Educational Seminars!!*

8:30 a.m. to 9:45 a.m. – “Energy Savings in Steam Systems”, Jerry
Sossamon with Spirax Sarco

10:00 a.m. to 11:30 a.m. – “Improving Steam Boiler Efficiency
Through Economizers and Combustion Controls”, Bill Quisenberry,
Heatmizer and David Farthing, Federal Corporation

Please r.s.v.p. to Alice Powell at 239-7320, X231 or email at
apowell@federalcorp.com.

MINI TRADE 10:50 A.M. TO 1:00 P.M.

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LUNCH SERVED 11:15 A.M. TO 1:00 P.M.

PRESIDENT'S MESSAGE

How green are you?

At a recent major HVAC trade show I attended, there were a large number of product booths and displays having a green hue to them – “Think Green” is the message. Our ASHRAE Society (HVAC engineers) has programs on “sustainability”. The words “carbon footprint” are moving into everyday news language. But I hear respected engineers and scientists on both sides of the global warming issue. Have you figured it all out? I’m still trying.

When I was in Boy Scouts, we were repeatedly taught “Conservation”. I think I earned a merit badge in Conservation. I like that word. Although I fully don’t know how to “Think Green”, I can “Think Conservation”. You can’t spend much time outdoors without appreciating God’s creation. Conserving our natural resources is something I can get my mind around. Conserving fuel and energy comes as a natural second thought. I’ll bet that everyone in our industry and 99.9% of Americans want to do their part in using our energy resources better, and becoming less dependent on foreign energy sources.

One of my favorite industry writers is Dan Holohan, who writes monthly articles in Supply House Times (he also has a killer website on all things hydronic/steam at www.HeatingHelp.com). In a recent article he quoted from a survey of home owners conducted by a major pump manufacturer concerning energy conservation. He writes, “The survey people learned that most homeowners would love to cut their energy bills and help reduce CO2 emissions. Hey, who wouldn’t? But they also learned that people don’t have a clue about the energy consumption of most of the appliances in their homes. They’re eager to save energy and the planet, but they’re clueless as to how to go about it. Do you hear Mr. Opportunity? He’s knocking.”

The same could be said for commercial and industrial facilities. Anyone who pays their gas and electric bill is looking for technically accurate information to help them save money and conserve. That’s where you and I come in. Owners are looking for competent guidance.

We at Federal can’t answer all your energy questions, nor solve all your problems, but we have learned some wonderful tricks and have been exposed to equipment



and controls which can make significant differences. We are interested in assisting you with your efforts. One of the points of our Mission Statement says “being in the forefront of our industry in integrating technology to the benefit of our customers”. If it is saving energy in the boiler room, pumping equipment, steam systems, control systems, we may be of help.

So, how green are you? I’m still working on that question for myself. But helping conserve energy and money? That “green” makes a lot of sense (or is that “cents”?), and I’ll commit everyone here at Federal to help you accomplish that.

Alan Loeffler

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EMPLOYEE FOCUS



James Whittaker is our featured employee this issue. James has been inside sales in our Tulsa office for about two years now. A native Okie, James has spent most of his life in the Tulsa area. He is a Crew Chief Aircraft Mechanic with the US Air Force Air National Guard, which he joined in 2002. He has been deployed to the Mideast twice now; our military hero. His future plans are to stay with the military until retirement, and to return to college for a mechanical engineering degree. James says he is enjoying working at Federal and gaining valuable knowledge in our product lines while making sure our customers are satisfied.

Federal Corporation is pleased to announce that we are now an authorized supplier for TECO Westinghouse VFDs.

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"The waste of money cures itself, for soon there is no more to waste."

M.W. Harrison



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TRAINING NEWS

We had a capacity Pump class with J.D. Benedict as the instructor in January.

Our Flamesafeguard class in February was full . The instructor was Rick Boers. Due to demand we will try to get Rick back this fall. The next class is in March - Boiler Control Troubleshooting - - with J.D. Benedict as the instructor.

Please check Page 1 for our upcoming April Educational Seminars!!

For information on any of our classes, please call Alice Powell at 405-239-7320, X231 or email apowell@federalcorp.com.

OKLAHOMA CITY

TULSA

405-239-7301



918-249-1918

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